

# Behold, the SPIFF-o-Saurus

Earn up to 6x MRR when you partner with the leader in UCaaS.



EARN UP TO

**4x MRR**

ON ALL DEALS  
WITH A MINIMUM 2-YEAR CONTRACT

**6x MRR**

ON ALL ANNUAL PREPAID DEALS  
WITH A MINIMUM 3-YEAR CONTRACT

**QUESTIONS? CONTACT YOUR CHANNEL MANAGER OR PARTNER SUPPORT.**

**\*Terms and conditions apply:**

To qualify, must be an active partner. For all qualifying accounts activated from Oct. 1, 2019–Dec. 31, 2019, the partner will be paid bonus based on the MRR at the end of the month in which the account is activated. Demo accounts or partner discount accounts do not qualify for this bonus. Payment is exclusive to partners on a residual-only commission plan. Applicable to new customers activated from Oct. 1, 2019–Dec. 31, 2019. Customer must be on a multi-year contract. Multi-year contracts with a monthly payment will be eligible for a 4X bonus. Annual pre-pay accounts with a minimum of three-year contract will be eligible for a 6X bonus. Does not apply to upsell accounts unless under a step-up agreement. Bonus amount does not include device cost. Customer contract must be signed and submitted to RingCentral by Dec. 31, 2019. Accounts must activate by Dec. 31, 2019. Should the customer cancel service within six months of acceptance by RingCentral, compensation paid as incentive payments will be assessed a charge-back on the incentive program. If applicable, contact your master agent or distributor for payment timeline.