Special Promotion

Earn More

with the Rackspace Single-Tenant SPIFF

Deal Size

$10,000+ MRR

Commission

1X

Terms & Conditions:

- The promotion shall only apply to single-tenant[1] new logo or new footprint[2], qualified opportunities[3] that convert to a new contract (minimum 12 months).

- All leads must be submitted through the Rackspace Partner Portal with promo code **SINGLESPIFF**, per the Rackspace Partner Agreement, and meet Rackspace approval criteria.

- To qualify for compensation, the qualified opportunity must be successfully closed by 12/31/19.

- To receive compensation, the qualified opportunity must be online and invoicing.

- All eligible new contracts must exceed $10,000.

- Commission shall become due and payable, and shall be paid to you within ninety (90) calendar days after the new customer has paid in full three (3) consecutive months of invoices under the new contract.

- The maximum 1X commission payout per eligible deal is capped at $150,000.

- Eligibility for one-time commission payout will not qualify you for a program tier change.

- The promotion is governed by the general terms and conditions of the Rackspace Partner Agreement. Partner must be in good standing and have an active agreement with Rackspace to be eligible for the bonus.

- Rackspace reserves the right to modify or terminate this program at any time.

- Additional restrictions may apply.

For more details, contact your Rackspace Partner Account Manager or RAX Partner Help.

rackspace® PARTNER NETWORK